



PRICING ENGINE

The screenshot displays the FL3XX Pricing Engine interface on a MacBook Air. The main window shows a flight search results table with columns for Flight #, Date, Dep t, From, To, Arr t, and Block. Below this, there's a 'Find Options' section with a 'Pricing' tab selected. A pop-up window titled 'Pricing engine rules applied' is overlaid on the screen, showing a table of pricing rules and their associated costs. Another pop-up window titled 'Booking Earliest Departure D...' is also visible, showing a calendar and time selection interface.

Item	Qty.	Price	Total
Rate per heavy jet	6h55	4,950.00	34,237.50
Last minute booking	1	5,400.00	5,400.00
High Season Fee	6h55	990.00	6,847.50



Tailored Pricing
for Every Flight



Customisable,
Precise Pricing
Conditions



Dynamic Rules for
Flexible Quotes

PRICING ENGINE

With customizable pricing, you ensure flexibility and competitive rates with every quote. Integrated within your FL3XX instance, the Pricing Engine leverages your real-time data ensuring accuracy and reducing errors.

CUSTOMIZABLE PRICING: WHAT CAN YOU ACHIEVE?



Aircraft-Based Pricing

Adjust pricing based on the aircraft used, considering factors like aircraft type, category, OpsTeam filter and more.



Customer-Specific Pricing

Tailor pricing for customer segments, such as VIPs, corporate clients, or specific account holders, to meet their unique needs.



Seasonal Pricing

Use dynamic pricing for peak seasons, holidays, or specific dates to maximize revenue.



Workflow-Based Pricing

Customize pricing for different workflows, such as charter, scheduled, or ad-hoc flights, ensuring accuracy for each scenario.

HOW DOES IT WORK?

Define Your Modules

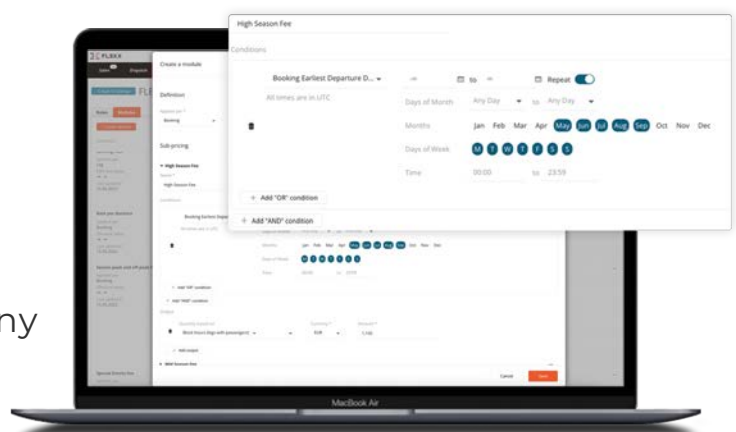
Modules serve as the foundation of the Pricing Engine. Group and configure pricing elements for any business scenario.

Set Conditions

Establish conditions within each module, ensuring your pricing adapts to your needs.

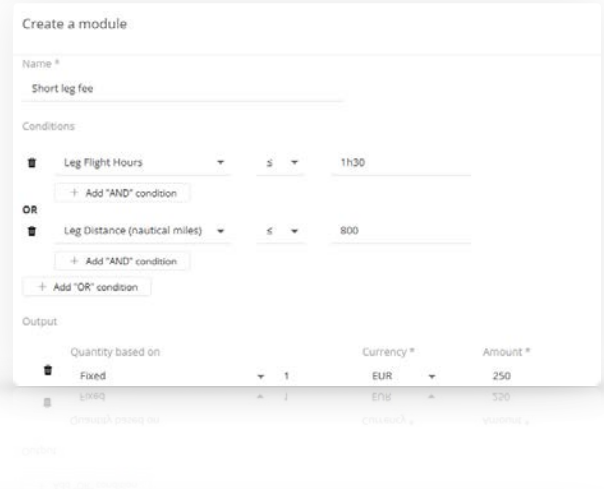
Customize with Rules

Tailor pricing by adjusting key variables while refining further with advanced tools like multipliers and limits.



CONDITIONS: DEFINING THE CRITERIA

- Conditions are the specific criteria that dictate when certain pricing applies.
- You can set conditions based on factors like aircraft type, customer profile, or travel date to ensure your pricing aligns perfectly with each situation.
- By setting clear conditions, you ensure your pricing always fits your unique business needs.

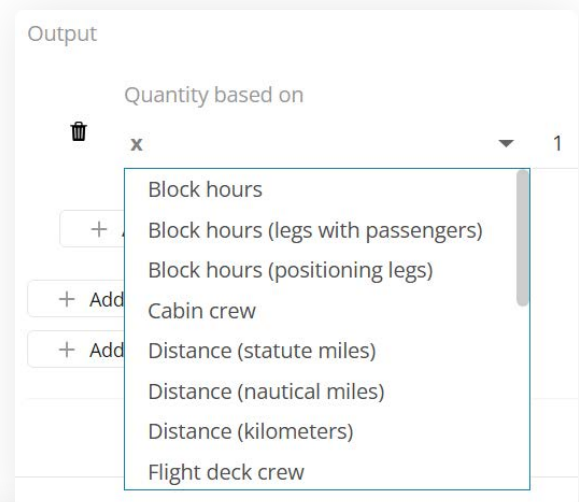


RULES: APPLYING THE CONDITIONS

- Rules determine how and when your set conditions will trigger specific pricing modules.
- Once the conditions are met—like using a particular aircraft type or customer type—the rules apply the appropriate pricing automatically.
- This ensures that the right pricing structure is always used, keeping your quotes accurate and consistent.

OUTPUT: YOUR TAILORED RESULT

- With the FL3XX Pricing Engine, you can choose from various pricing methods—such as block hours, flight hours, or distance.
- You can also refine pricing with multipliers, limits, and additional fees like airport charges.



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