



PRICING ENGINE

The screenshot shows the Flexx Pricing Engine software running on a MacBook Air. The main window displays flight details for a round trip from Paris to Warsaw. A modal window titled 'Pricing engine rules applied' shows the breakdown of charges:

Item	Qty.	Price	Total
Rate per heavy jet	6h55	4,950.00	34,237.50
Last minute booking	1	5,400.00	5,400.00
High Season Fee	6h55	990.00	6,847.50

Below this, there are sections for 'Booking Earliest Departure' (with a dropdown and calendar), 'Notes' (with a table of remarks and flight manifest info), and 'MySky' (with a table of booking notes and internal comments). The software is designed for travel agents to manage flight bookings and apply various fees and conditions.



Tailored Pricing
for Every Flight



Customisable,
Precise Pricing
Conditions



Dynamic Rules for
Flexible Quotes

PRICING ENGINE

With customizable pricing, you ensure flexibility and competitive rates with every quote. Integrated within your FL3XX instance, the Pricing Engine leverages your real-time data ensuring accuracy and reducing errors.

CUSTOMIZABLE PRICING: WHAT CAN YOU ACHIEVE?



Aircraft-Based Pricing

Adjust pricing based on the aircraft used, considering factors like aircraft type, category, OpsTeam filter and more.



Customer-Specific Pricing

Tailor pricing for customer segments, such as VIPs, corporate clients, or specific account holders, to meet their unique needs.



Seasonal Pricing

Use dynamic pricing for peak seasons, holidays, or specific dates to maximize revenue.



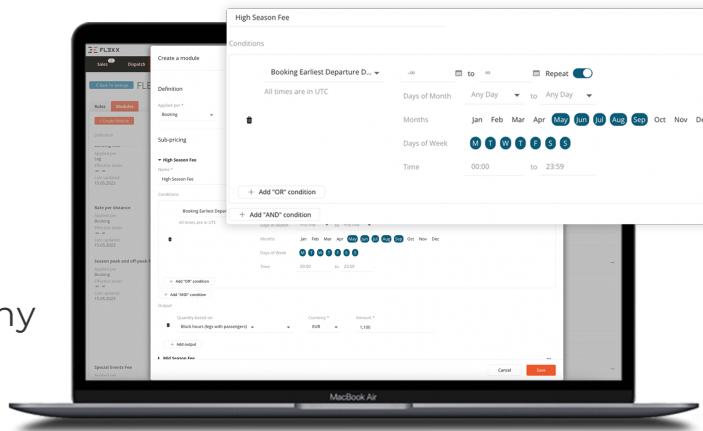
Workflow-Based Pricing

Customize pricing for different workflows, such as charter, scheduled, or ad-hoc flights, ensuring accuracy for each scenario.

HOW DOES IT WORK?

Define Your Modules

Modules serve as the foundation of the Pricing Engine. Group and configure pricing elements for any business scenario.



Set Conditions

Establish conditions within each module, ensuring your pricing adapts to your needs.

Customize with Rules

Tailor pricing by adjusting key variables while refining further with advanced tools like multipliers and limits.

CONDITIONS: DEFINING THE CRITERIA

- Conditions are the specific criteria that dictate when certain pricing applies.
- You can set conditions based on factors like aircraft type, customer profile, or travel date to ensure your pricing aligns perfectly with each situation.
- By setting clear conditions, you ensure your pricing always fits your unique business needs.

RULES: APPLYING THE CONDITIONS

- Rules determine how and when your set conditions will trigger specific pricing modules.
- Once the conditions are met—like using a particular aircraft type or customer type—the rules apply the appropriate pricing automatically.
- This ensures that the right pricing structure is always used, keeping your quotes accurate and consistent.

OUTPUT: YOUR TAILORED RESULT

- With the FL3XX Pricing Engine, you can choose from various pricing methods—such as block hours, flight hours, or distance.
- You can also refine pricing with multipliers, limits, and additional fees like airport charges.

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